



**Bob Belber's** background reflects significant achievement in the live entertainment and facility management industry. In my role as Regional General Manager of the Times Union Center in Albany, NY I was heavily involved with the business community, served on several boards and was named the 2016 Business Executive of the Year by the Capital Region Business Review. I have extensive experience with municipal procurement, RFP processes and bid production for all kinds of building operations including but not limited to HVAC, fire alarm/sprinklers, security systems, facility rigging, new construction and building retrofits. I have worked closely with architect firms to help design convention centers and large renovation projects.

My outstanding relationships within the NCAA, with sports leagues and with the concert industry agencies greatly assisted me in roles for SMG as the Director of Booking – US and as the Director of Booking – Northeast Region where I oversaw all sports and live entertainment that was being routed into 13 arenas located in the Northeast Region of the US and Canada...all while continuing to manage and operate the Times Union Center. For over 27 years the TU Center generated an average annual operating profit of over \$1 million dollars when most arenas in secondary markets were breaking even or losing money.